

SANTA ANA DISTRICT OFFICE
FY 2008 LENDER RANKINGS
AS OF 2/29/08



TOP 3 LENDERS

#1 INNOVATIVE BANK
112
\$2,520,000

#2 BANK OF AMERICA, NA
98
\$3,014,400

#3 BANCO POPULAR NORTH AMERICA
90
\$9,467,000

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	INNOVATIVE BANK	112	\$2,520,000	\$22,500
2	BANK OF AMERICA, NATIONAL ASSOCIATION	98	\$3,014,400	\$30,759
3	BANCO POPULAR NORTH AMERICA	90	\$9,467,000	\$105,189
4	CDC SMALL BUSINESS FINANCE CORPORATION	88	\$56,273,000	\$639,466
5	WELLS FARGO BANK, NATIONAL ASSOCIATION	82	\$11,055,900	\$134,828
6	WASHINGTON MUTUAL BANK	76	\$2,861,800	\$37,655
7	CAPITAL ONE BANK	52	\$2,315,000	\$44,519
8	EDF RESOURCE CAPITAL, INC.	49	\$33,020,000	\$673,878
9	U.S. BANK NATIONAL ASSOCIATION	37	\$4,018,000	\$108,595
10	SOUTHLAND ECONOMIC DEVELOPMENT CORPORATION	27	\$21,113,000	\$781,963
11	CITIBANK, N.A.	21	\$2,425,000	\$115,476
12	CALIFORNIA BANK & TRUST	16	\$2,974,800	\$185,925
13	CIT SMALL BUSINESS LENDING CORPORATION	14	\$5,181,000	\$370,071
14	UNION BANK OF CALIFORNIA, N.A.	13	\$280,000	\$21,538
15	MORTGAGE CAPITAL DEVELOPMENT CORPORATION	12	\$8,010,000	\$667,500
16	COMERICA BANK	12	\$4,371,600	\$364,300
17	BORREGO SPRINGS BANK, N.A.	11	\$1,568,000	\$142,545
18	CAPITAL ONE, NATIONAL ASSOCIATION	11	\$460,000	\$41,818
19	METROPACIFIC BANK	10	\$5,757,500	\$575,750
20	PACIFIC COAST NATIONAL BANK	9	\$4,504,200	\$500,467
21	CENTER BANK	9	\$4,272,500	\$474,722
22	SOUTH COUNTY BANK, NATIONAL ASSOCIATION	9	\$3,698,000	\$410,889
23	EAST WEST BANK	9	\$2,277,000	\$253,000
24	SUPERIOR FINANCIAL GROUP, LLC	9	\$70,000	\$7,778
25	TEMECULA VALLEY BANK	8	\$8,866,000	\$1,108,250
26	BUSINESS LOAN CENTER, LLC	8	\$290,000	\$36,250
27	ENTERPRISE FUNDING CORPORATION	7	\$4,901,000	\$700,143
28	CITIZENS BUSINESS BANK	7	\$3,396,446	\$485,207
29	FULLERTON COMMUNITY BANK, FSB	7	\$2,930,100	\$418,586
30	SECURITY BANK OF CALIFORNIA	7	\$1,450,000	\$207,143
31	COMMONWEALTH BUSINESS BANK	7	\$1,347,000	\$192,429
32	FIRST BANK	7	\$434,900	\$62,129
33	PACIFIC CAPITAL BANK, NATIONAL ASSOCIATION	6	\$3,190,000	\$531,667
34	GATEWAY BUSINESS BANK	6	\$1,546,800	\$257,800
35	PACIFIC PREMIER BANK	6	\$1,442,000	\$240,333
36	RABOBANK, NATIONAL ASSOCIATION	6	\$501,000	\$83,500
37	US METRO BANK	5	\$3,653,000	\$730,600
38	BRIDGE BANK, NATIONAL ASSOCIATION	5	\$1,980,500	\$396,100
39	EXCEL NATIONAL BANK	5	\$1,464,300	\$292,860
40	PACIFIC CITY BANK	5	\$1,012,500	\$202,500
41	INLAND COMMUNITY BANK, NATIONAL ASSOCIATION	5	\$930,000	\$186,000
42	SECURITY PACIFIC BANK	4	\$5,035,800	\$1,258,950
43	WACHOVIA SBA LENDING, INC.	4	\$4,892,900	\$1,223,225
44	AMERICAN CONTINENTAL BANK	4	\$3,126,000	\$781,500

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
45	NARA BANK	4	\$2,335,000	\$583,750
46	CALIFORNIA STATEWIDE CERTIFIED DEVELOPMENT CORPORA	4	\$2,262,000	\$565,500
47	FIRST CALIFORNIA BANK	4	\$1,920,000	\$480,000
48	MIRAE BANK	4	\$1,441,000	\$360,250
49	ALLIANCE BANK	4	\$1,356,200	\$339,050
50	WILSHIRE STATE BANK	4	\$665,000	\$166,250
51	GILMORE BANK	3	\$3,960,000	\$1,320,000
52	HANMI BANK	3	\$2,340,000	\$780,000
53	AMERICAS UNITED BANK	3	\$1,701,000	\$567,000
54	CELTIC BANK CORPORATION	3	\$1,100,000	\$366,667
55	COMMUNITY SOUTH BANK D.B.A COMMUNITY SOUTH	3	\$857,000	\$285,667
56	COMMERCEWEST BANK, N.A.	3	\$775,000	\$258,333
57	UNITED COMMERCIAL BANK	3	\$680,000	\$226,667
58	INTERNATIONAL CITY BANK, NATIONAL ASSOCIATION	3	\$575,600	\$191,867
59	PACIFIC WESTERN BANK	3	\$521,800	\$173,933
60	PFF BANK & TRUST	3	\$459,100	\$153,033
61	PACIFIC MERCANTILE BANK	3	\$425,000	\$141,667
62	ALTURA CU	3	\$250,000	\$83,333
63	SOUTHLAND CREDIT UNION	3	\$150,000	\$50,000
64	CITY NATIONAL BANK	2	\$3,500,000	\$1,750,000
65	UPS CAPITAL BUSINESS CREDIT	2	\$1,968,000	\$984,000
66	LEHMAN BROTHERS BANK, FSB	2	\$1,963,500	\$981,750
67	PREMIER COMMERCIAL BANK, NATIONAL ASSOCIATION	2	\$1,960,000	\$980,000
68	SAEHAN BANK	2	\$1,172,500	\$586,250
69	NATIONAL BANK OF CALIFORNIA	2	\$1,124,000	\$562,000
70	LOS ANGELES COUNTY SMALL BUSINESS DEVELOPMENT CORP	2	\$820,000	\$410,000
71	BUSINESS LENDERS, LLC	2	\$757,000	\$378,500
72	COMMUNITY BANK	2	\$596,000	\$298,000
73	UNITED CENTRAL BANK	2	\$470,000	\$235,000
74	ARROWHEAD CENTRAL CU	2	\$339,300	\$169,650
75	MISSION OAKS NATIONAL BANK	2	\$312,000	\$156,000
76	WACHOVIA BANK, NATIONAL ASSOCIATION	2	\$298,000	\$149,000
77	CALIFORNIA OAKS STATE BANK	2	\$250,000	\$125,000
78	AMPAC TRI STATE CDC	2	\$234,000	\$117,000
79	FRONTIER BANK, FSB	2	\$175,000	\$87,500
80	ZIONS FIRST NATIONAL BANK	2	\$100,000	\$50,000
81	MOUNTAIN 1ST BANK & TRUST COMPANY	1	\$2,000,000	\$2,000,000
82	1ST CENTENNIAL BANK	1	\$1,701,000	\$1,701,000
83	UNITED PACIFIC BANK	1	\$1,450,000	\$1,450,000
84	FIRST NATIONAL BANK OF SOUTHERN CALIFORNIA	1	\$1,141,500	\$1,141,500
85	ORANGE COUNTY'S CU	1	\$960,000	\$960,000
86	FAR EAST NATIONAL BANK	1	\$960,000	\$960,000
87	BAY AREA EMPLOYMENT DEVELOPMENT COMPANY	1	\$902,000	\$902,000
88	DISCOVERY BANK	1	\$900,000	\$900,000
89	SEACOAST COMMERCE BANK	1	\$652,000	\$652,000
90	GREATER BAY BANK, NATIONAL ASSOCIATION	1	\$620,000	\$620,000
91	FIRST STANDARD BANK	1	\$450,000	\$450,000
92	BANK OF ESCONDIDO	1	\$418,500	\$418,500
93	1ST COMMERCE BANK	1	\$375,000	\$375,000
94	GROW AMERICA FUND, INCORPORATED	1	\$350,000	\$350,000
95	COMMERCE BANK, NATIONAL ASSOCIATION	1	\$297,000	\$297,000
96	YELLOWSTONE BANK	1	\$252,500	\$252,500
97	CALIFORNIA BUSINESS BANK	1	\$250,000	\$250,000
98	VINEYARD BANK, NATIONAL ASSOCIATION	1	\$250,000	\$250,000
99	LANDMARK CERTIFIED DEVELOPMENT CORPORATION	1	\$188,000	\$188,000
100	VISION ONE CU	1	\$183,000	\$183,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
101	TOMATOBANK, N.A.	1	\$150,000	\$150,000
102	FIRST PRIVATE BANK & TRUST	1	\$150,000	\$150,000
103	GBC INTERNATIONAL BANK	1	\$150,000	\$150,000
104	COMMERCIAL BANK OF CALIFORNIA	1	\$150,000	\$150,000
105	PACIFIC ENTERPRISE BANCORP	1	\$150,000	\$150,000
106	SILVERGATE BANK	1	\$150,000	\$150,000
107	LA JOLLA BANK, FSB	1	\$130,000	\$130,000
108	MERRILL LYNCH BANK & TRUST CO., FSB	1	\$100,000	\$100,000
109	COMMERCE BANK OF TEMECULA VALLEY	1	\$90,000	\$90,000
110	WASHINGTON FIRST INTERNATIONAL BANK	1	\$50,000	\$50,000
111	WASHINGTON STATE BANK	1	\$50,000	\$50,000
112	COMMUNITY BANK OF NEVADA	1	\$50,000	\$50,000
113	MOUNTAIN AMERICA FCU	1	\$25,000	\$25,000
114	PREMIER AMERICA CU	1	\$10,000	\$10,000
	<i>TOTALS:</i>	<i>1126</i>	<i>\$299,416,446</i>	<i>\$265,912</i>